Joan L Walker UC Berkeley @ ITM 2010 Tempe

Vive la Difference: Heterogeneous Travelers and Behavioral Mixing Models



Orange County Transportation Authority

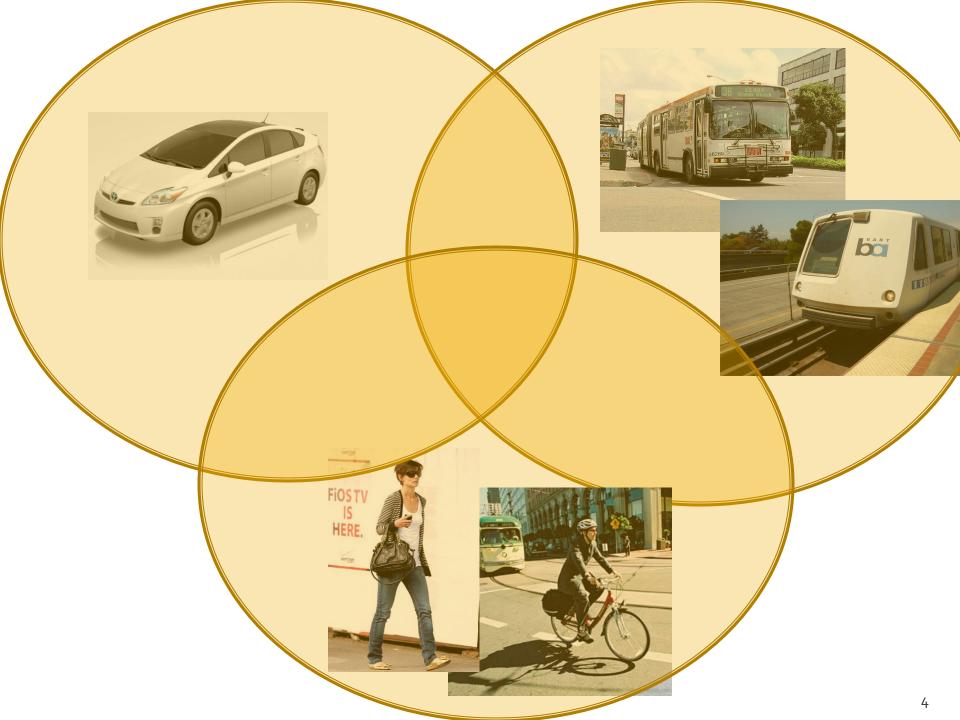


Free Lanes \$0.00 Toll Lanes \$9.55

#### Neighborhood Α

#### Neighborhood В

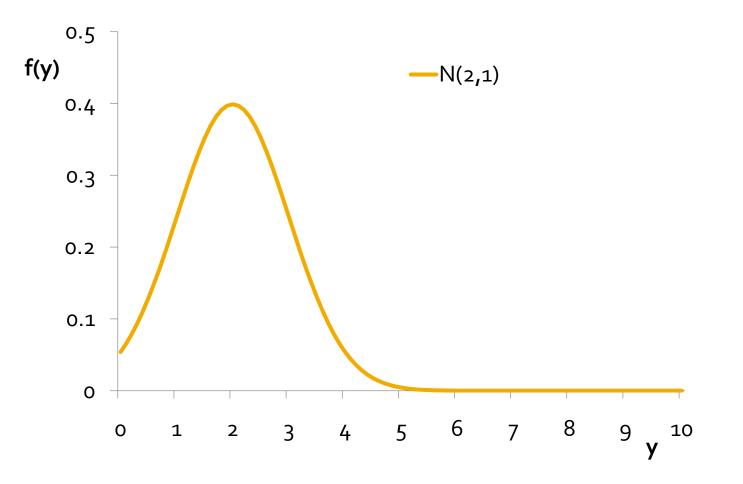




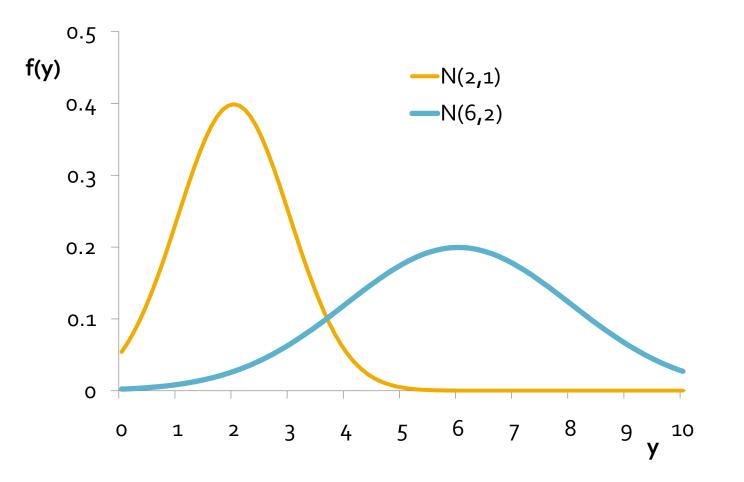
#### **Mixture Models**

 $U = V + \varepsilon$ Logit  $\rightarrow$  Nested Logit  $\rightarrow$  Generalized Extreme Value  $\rightarrow$  Logit Mixture

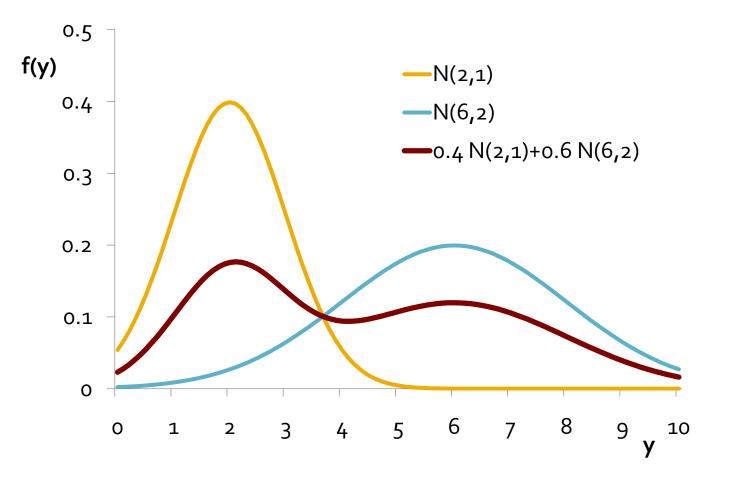
#### What is a mixture?



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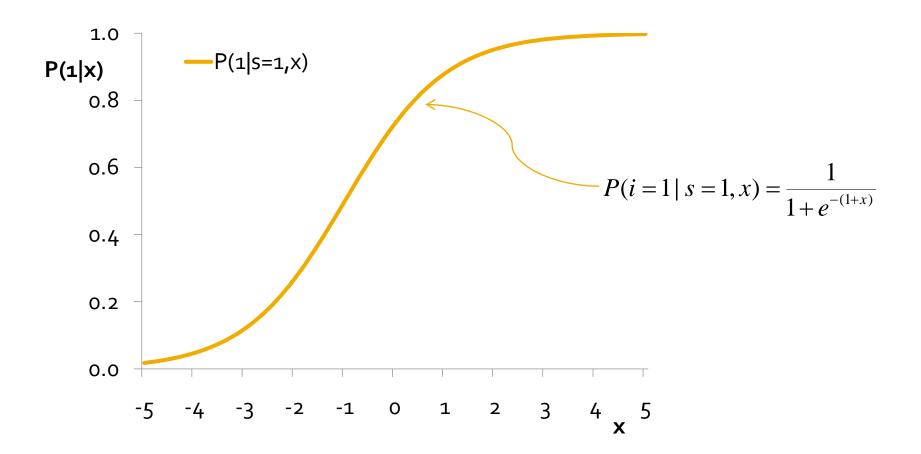


# Why Mixtures?

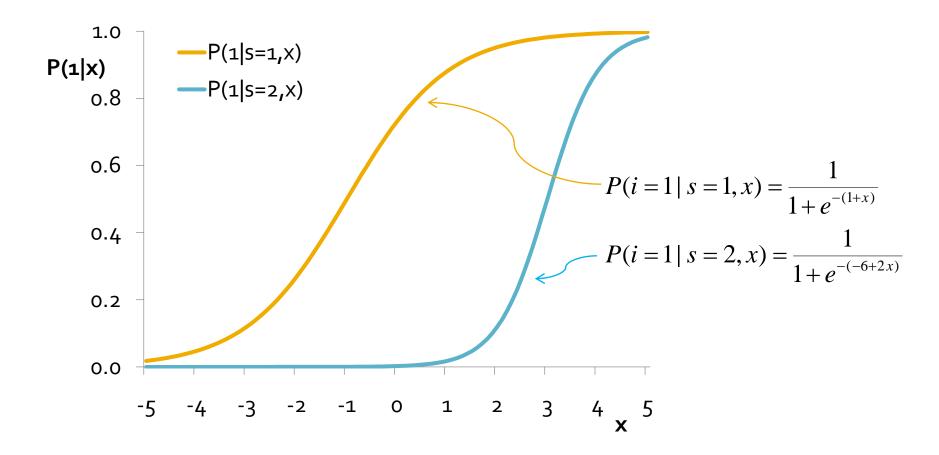
- General motivation
  - generate flexible distributional forms
- For discrete choice
  - Correlation across alternatives
  - Alternative specific variances
  - Taste heterogeneity

etc.

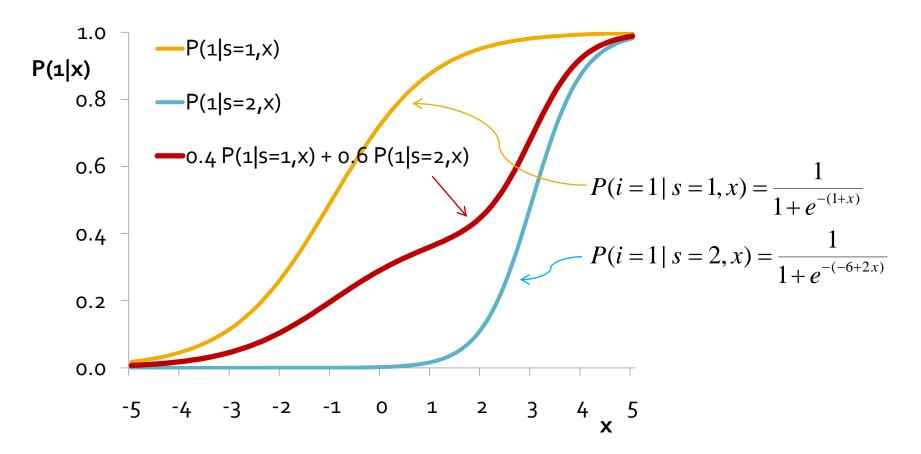
#### Mixing discrete choice models



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**Point: Mixing enables flexible distributional forms** 

## **Probability Mixture Models**

Discrete Probability Mixture

Probability
$$(i | \gamma) = \sum_{s=1}^{S} \gamma_s P(i | \theta_s)$$
  
 $0 \le \gamma_s \le 1, \quad \sum_{s=1}^{S} \gamma_s = 1$ 

Continuous Probability Mixture

Probability
$$(i | \gamma) = \int_{\theta} P(i | \theta) f(\theta | \gamma) d\theta$$
  
$$\int_{\theta} f(\theta | \gamma) d\theta = 1$$

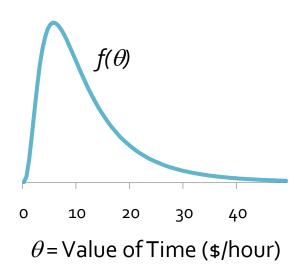
## **Probability Mixture Models** Example: Value of Time

Discrete Probability Mixture

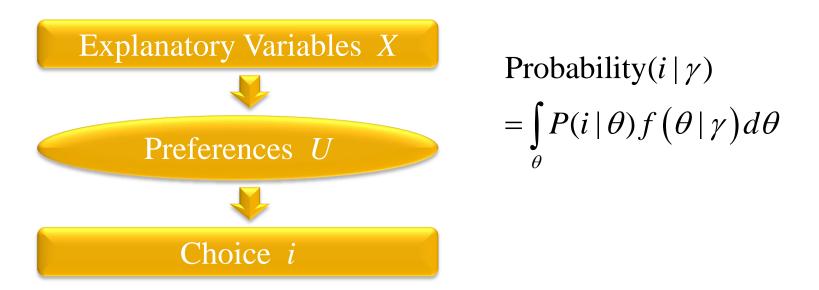
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Continuous Probability Mixture

Probability
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## **Mixtures in Choice Models**



- Sophisticated models of the covariance
  - Random parameters, error components
  - Flexible substitution patterns (alternatives, space, time)
- Increases model fit

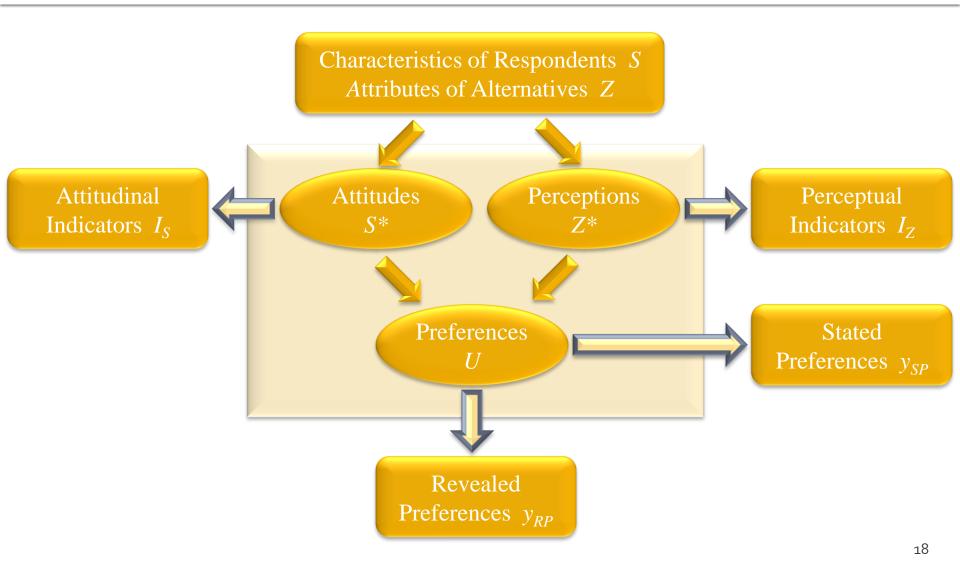
#### lssues

- **Computation** Probability $(i | \gamma) = \int P(i | \theta) f(\theta | \gamma) d\theta$ 
  - No closed form
  - Simulation & increased computational power
- Identification
- Black box
- Explosion of difficult to interpret parameters
- Temporal stability
- Policy implications

# **Behavioral Mixing**



## **Behavioral Mixing**



# **Behavioral Mixing**

- Provide behavioral rational to mixtures
  - Model covariance structure via explicit latent variable constructs as the method to capture the source of behavioral heterogeneity.
  - Treat the mixing distribution as an additional model – a mixing distribution of behavioral factors based on a-priori considerations that have meaning and its estimation results can be interpreted.

### Example

#### Two models combined

- Choice model = f( latent variables )
- 2. Latent variables models

#### Choice = f(environmental consciousness "EC")

- Need model of EC
  - Assumptions of distribution and corresponding unknown parameters (e.g., mean and variance)
  - Explain these parameters in terms of covariates
  - This model of *EC* then becomes the mixing distribution over which the choice probability is mixed.

#### Indicators of Environmental Consciousness

- We should raise the price of gasoline to reduce congestion and air pollution.
- I would rather drive an electric or other clean-fuel vehicle than give up driving.
- Stricter vehicle smog control laws should be introduced and enforced.
- We should provide incentives to people who use electric or other cleanfuel vehicles
- Environmental protection is good for California's economy.
- People and jobs are more important than the environment.
- Whoever causes environmental damage should repair the damage.
- Environmentalism hurts minority and small businesses.
- Vehicle emissions increase the need for health care.
- Environmental protection costs too much.

## **Discrete Behavioral Mixtures**

## Latent Class Choice Model

Probability(
$$i$$
) =  $\sum_{s=1}^{S} P(i | s) Q(s)$   
Class-specific Choice Model  
probability of choosing *i* conditional  
on belonging to class *s*

#### Behavioral

- Latent classes have distinct behavioral meanings
  - Choice sets; Decision protocols; Tastes; Model structures
- Membership in classes explained by covariates.
- Particularly accessible

## **Residential Choices**



## **Lifestyle & Residential Location**

#### Hypothesis

- Lifestyle preferences exist (e.g., suburb vs. urban)
- Lifestyle differences lead to differences in considerations, criterion, and preferences for residential location choices
   Infer "lifestyle" preferences from choice behavior using latent class choice model
  - Latent classes = lifestyle
  - Choice model = location decisions

	(Alternative 1)	(Alternative 2)	(Alternative 3)	(Alternative 4)	(Alt. 5)
	Buy Single Family	Buy Multi-Family	Rent Single Family	Rent Multi-Family	
Type of Dwelling :	single house	apartment	duplex / row house	condominium	
Residence Size :	< 1,000 sq. ft.	500-1,000 sq. ft.	1,500 - 2,000 sq. ft.	< 500 sq. ft.	Move
Lot Size :	< 5,000 sq. ft.	n/a	5,000 - 7,500 sq. ft.	n/a	out
Parking :	street parking only	street parking only	driveway, no garage	reserved, uncovered	of the
Price or Monthly Rents :	< \$75K	\$50K - \$100K	> \$1,200	\$300 - \$600	Metro
Community Type :	mixed use	mixed use	rural	urban	Area
Housing Mix :	mostly single family	mostly multi-family	mostly multi-family	mostly multi-family	
Age of Development :	10-15 years	0-5 years	10-15 years	0 - 5 years	
Mix of Residential Ownership :	mostly own	mostly own	mostly rent	mostly own	
Shops/Services/Entertainment :	community square	basic shops	community square	basic, specialty shops	
Local Parks :	none	yes	none	none	
Bicycle Paths :	none	yes	yes	yes	
School Quality :	very good	very good	fair	fair	
Neighborhood Safety :	average	average	average	average	
Shopping Prices Relative to Avg :	20% more	20% more	same	10% more	
Walking Time to Shops :	20-30 minutes	20-30 minutes	< 10 minutes	10 - 20 minutes	
Bus Fare, Travel Time to Shops :	\$1.00, 15-20 minutes	\$1.00, > 20 minutes	\$0.50, 5 - 10 minutes	\$0.50, < 5 minutes	
Travel Time to Work by Auto :	> 20 minutes	15-20 minutes	15 - 20 minutes	< 10 minutes	
Travel Time to Work by Transit :	> 45 minutes	30-45 minutes	30 - 45 minutes	15 - 30 minutes	

#### Residential Location Choice Model with Latent Lifestyle Segmentation



#### ~ Class 1 ~

suburban, school, auto affluent, more established families

#### ~ Class 2 ~

transit, school less affluent, younger families

#### ~ Class 3 ~

high density, urban activity older, non-family, professionals





#### **Latent Class Choice Model Estimation**

Estimate simultaneously

- Class-membership model
  - E.g., for residential location model
     logit model
- Class-specific choice models
  - E.g., for residential location model
     <u>3 logit models</u>, 1 for each latent class
- Number of classes determined either a priori or statistically

<u> </u>	$\sum_{s=1}^{S} P(i \mid s) Q(s)$
l	Q(s)
	<i>s</i> = 1, 2, 3
	P(i   s = 1)
iss	P(i   s = 2)
ed	P(i   s = 3)
	<i>i</i> = 1,,5

# **Mobility Styles**

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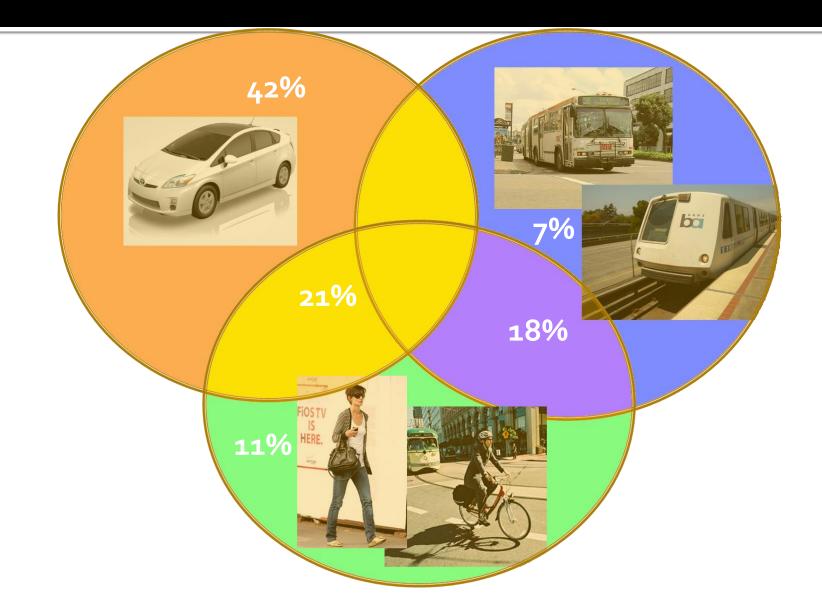
## **Mode choices in MobiDrive**

- MobiDrive dataset:
  - Six-week continuous travel survey
  - Conducted in Karlsruhe & Halle (Germany), 1999.
  - 139 households and 317 participants

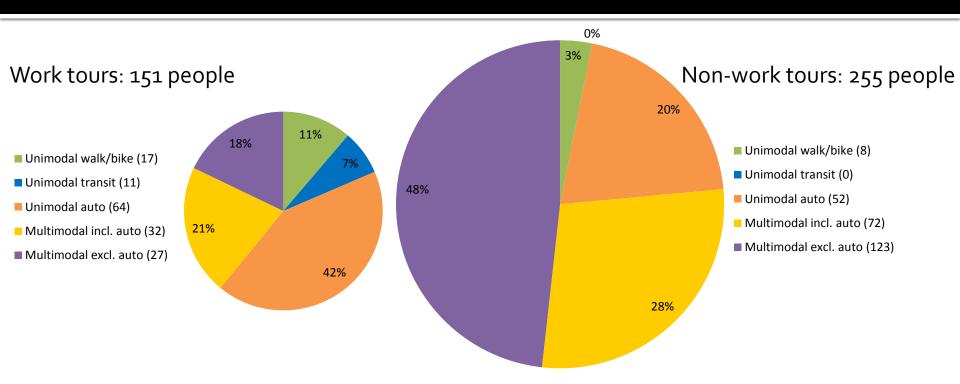
## Definitions

- Unimodal person: A person who uses only one and the same mode for ≥ 80% of all tours
- Multimodal person: A person who chooses different modes on different tours.
  - Including auto
  - Excluding auto can have  $\leq 10$  % auto component

### Mobility styles of work tour



#### Work versus non-work tours



- Persistent group of unimodal auto users
- Of 123 multimodal non-car users, 57 do not have access to a motor vehicle

# Conclusion

## Conclusion

- Model unobserved heterogeneity behaviorally
- Get lifestyle constructs much higher in tree
  - Beyond Mode Choice and Residential Choice: Activity space, Destination choice, ...
- Important impacts
  - Forecasts of policy responses
  - Design of nudges
- GPS data critical