

# **How Truck and Rail Compete in Commodity Movement in the U.S.?**



**Amir Samimi, Kouros Mohammadian, Kazuya Kawamura**

**University of Illinois at Chicago**

*The 3<sup>rd</sup> International Conference on Innovations in Travel Modeling  
of the Transportation Research Board*

Tempe, Arizona, May 10-12, 2010

# Background



## INTRODUCTION

FRAMEWORK

DATA NEEDS

THE SURVEY

MODELS

SIMULATION

CONCLUSION

Q/A

- A direct comparison of shipment costs was the primary method (Cunningham, 1982).
- Reliability, flexibility, safety, and some other non-cost factors entered the analysis when the random utility models emerged (Norojono and Young, 2003)
- Hensher and Figliozzi (2007) argued that new supply chain concepts are adopted by many companies, which subsequently influenced the shipping preferences and required fundamental revision in the models.

# Objectives



## INTRODUCTION

FRAMEWORK

DATA NEEDS

THE SURVEY

MODELS

SIMULATION

CONCLUSION

Q/A

- To introduce a large-scale behavioral freight modeling framework with a focus on modal split.
- To utilize publicly available freight data in the U.S. for the framework.
- To conduct a survey and satisfy the data needs.
- To introduce a behavioral freight mode choice model.
- To run a microsimulation freight model for the U.S.

# Technical challenges



## INTRODUCTION

FRAMEWORK

DATA NEEDS

THE SURVEY

MODELS

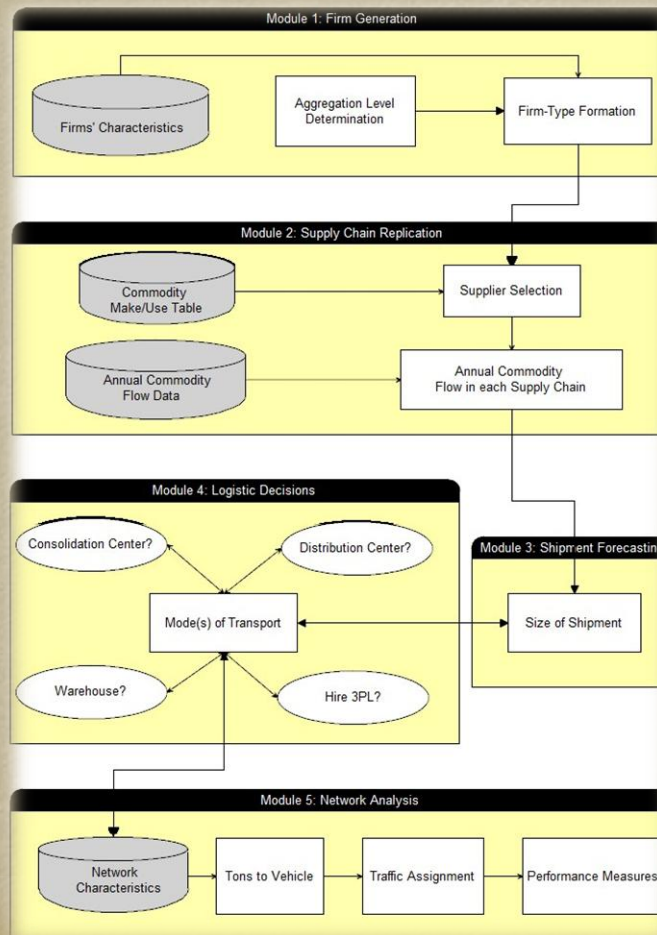
SIMULATION

CONCLUSION

Q/A

- Rapid changes in the supply chain management strategies,
- Lack of an acceptable freight modeling framework,
- Freight data scarcity.

# FRAMEWORK



**FAME**

**F**REIGHT

**A**CTIVITY

**M**ICROSIMULATION

**E**STIMATOR

INTRODUCTION

**FRAMEWORK**

DATA NEEDS

THE SURVEY

MODELS

SIMULATION

CONCLUSION

Q/A

# Firm Generation



INTRODUCTION

**FRAMEWORK**

DATA NEEDS

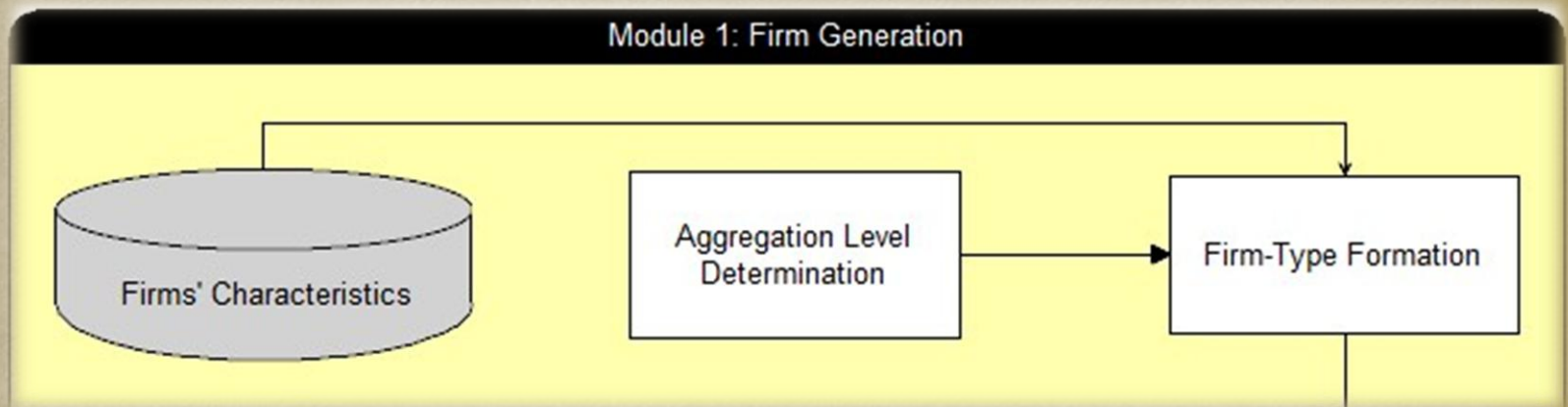
THE SURVEY

MODELS

SIMULATION

CONCLUSION

Q/A



# Supply Chain Replication



INTRODUCTION

**FRAMEWORK**

DATA NEEDS

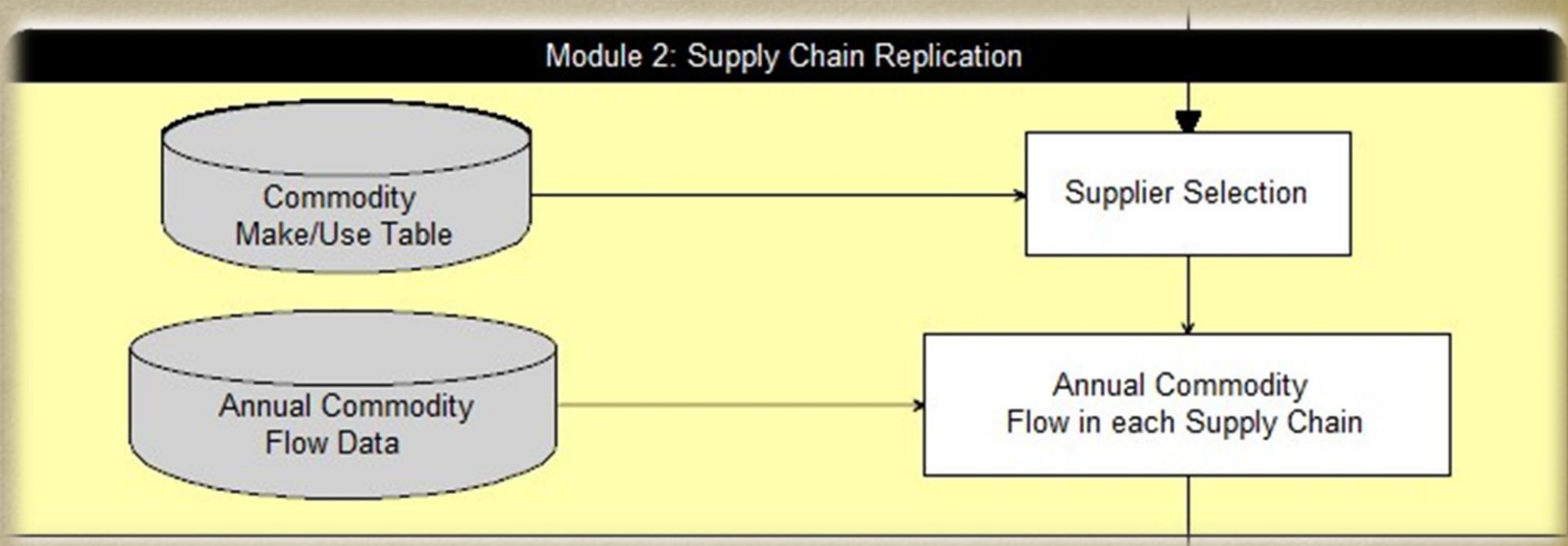
THE SURVEY

MODELS

SIMULATION

CONCLUSION

Q/A



# Logistics Planning



INTRODUCTION

**FRAMEWORK**

DATA NEEDS

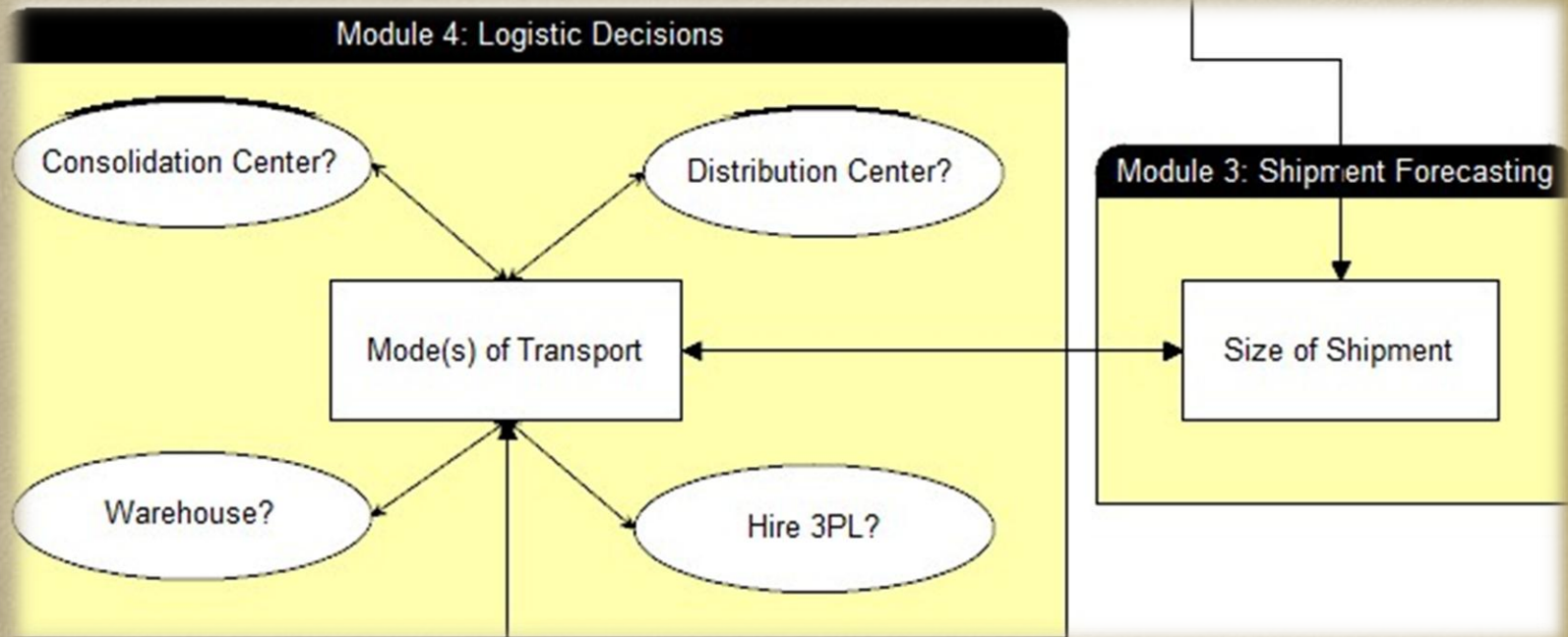
THE SURVEY

MODELS

SIMULATION

CONCLUSION

Q/A





# Network Analysis



INTRODUCTION

**FRAMEWORK**

DATA NEEDS

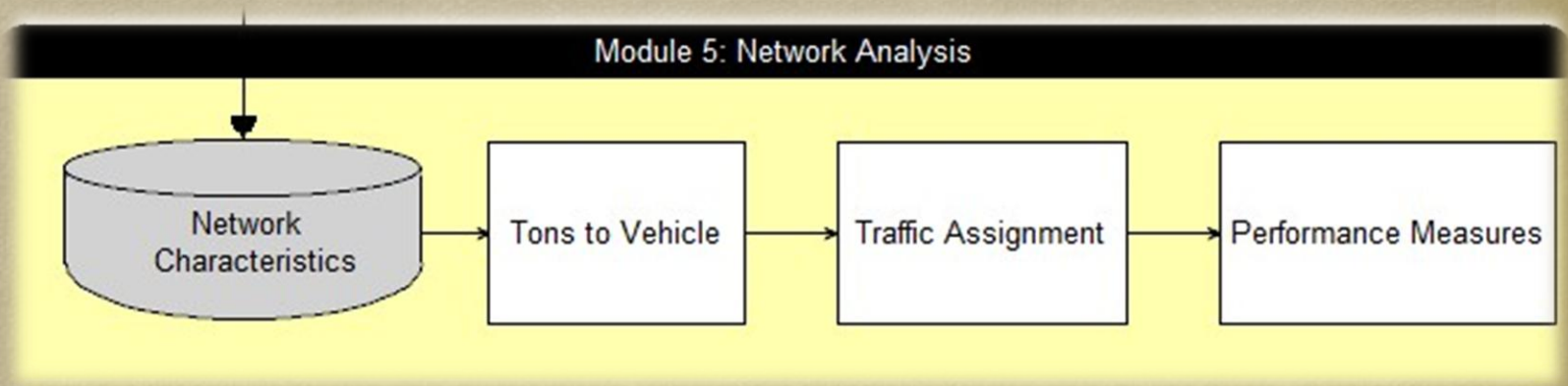
THE SURVEY

MODELS

SIMULATION

CONCLUSION

Q/A



# DATA NEEDS



## **Four types of data are required for FAME:**

- Information on Business Establishments,
- Aggregate Freight Movements,
- Information on Individual Shipments,
- Specifications of the Transportation Networks.

INTRODUCTION

FRAMEWORK

**DATA NEEDS**

THE SURVEY

MODELS

SIMULATION

CONCLUSION

Q/A

# UIC SURVEY



- A person with comprehensive knowledge of the firm's supply chain and transportation activities was asked for this online survey.
- Around 9.3% of those clicked on the survey link.
- 316 establishments participated in the survey providing information on 881 shipments across the country.
- PART I: Establishment Information.
- PART II: Shipment Information.
- PART III: Contact Information.

# Biasness



## Value and weight share of each mode:

Mode	Dollar Value		Weight		Shipments
	CFS	UIC	CFS	UIC	UIC
Truck	68%	67%	60%	49%	69%
Rail	3%	4%	10%	12%	5%
Water	1%	8%	4%	8%	5%
Air, air & truck	5%	9%	0%	1%	11%
Intermodal	15%	12%	7%	30%	11%
Pipeline & unknown	9%	-	20%	-	-

# MODELS



## Models that are used in FAME:

- Supplier selection,
- Shipment size,
- Mode Choice.

INTRODUCTION

FRAMEWORK

DATA NEEDS

THE SURVEY

**MODELS**

SIMULATION

CONCLUSION

Q/A

# Supplier Selection



## A Bi-Level Supplier Selection Model:

- List all the candidate suppliers,
  - ✓ FAF industry to commodity crosswalk,
  - ✓ Make and use tables in the 2002 Benchmark Input-Output Account.
  
- Suitability assessment?
  - ✓ A fuzzy rule-based system.

INTRODUCTION

FRAMEWORK

DATA NEEDS

THE SURVEY

**MODELS**

SIMULATION

CONCLUSION

Q/A

# Shipment Size



INTRODUCTION

FRAMEWORK

DATA NEEDS

THE SURVEY

**MODELS**

SIMULATION

CONCLUSION

Q/A

- Distribution of the size of the shipments by commodity type and by shipping distance was obtained from the CFS 2002,
- 9 categories for distance: 50 miles, 50-99, 100-249, 250-499, 500-749, 750-999, 1000-1499, 1500-2000, >2000.
- 3 categories for size: <1000 lbs., 10000-50000, 50000<.
- 43 categories for commodity: 2Digit-SCTG

# Shipment Size



- INTRODUCTION
- FRAMEWORK
- DATA NEEDS
- THE SURVEY
- MODELS**
- SIMULATION
- CONCLUSION
- Q/A



## Initialization:

- For a given commodity and distance, define the following matrix:

$$\begin{array}{c}
 \vdots \\
 \text{supplier } i \text{ to buyer } j \\
 \vdots \\
 \text{Total}
 \end{array}
 \begin{array}{c}
 \text{Small} \\
 \text{Average} \\
 \text{Large} \\
 \text{Total}
 \end{array}
 \begin{bmatrix}
 \dots & & & \\
 \vdots & x^A_{ij} & \vdots & \\
 \dots & & & \\
 \checkmark & \checkmark & \checkmark & 
 \end{bmatrix}
 \begin{bmatrix}
 \checkmark \\
 \checkmark \\
 \checkmark
 \end{bmatrix}$$

- Initialize in a way that larger supplier and buyers tend to ship their commodity in larger shipments.



# Shipment Size



INTRODUCTION

FRAMEWORK

DATA NEEDS

THE SURVEY

**MODELS**

SIMULATION

CONCLUSION

Q/A

- Iterative Proportional Fitting (IPF),
- Determining factors in shipment size:
  - ✓ Establishment size of the supplier,
  - ✓ Establishment size of the buyer,
  - ✓ Shipping distance,
  - ✓ Commodity type.

# Mode Choice



- INTRODUCTION
- FRAMEWORK
- DATA NEEDS
- THE SURVEY
- MODELS**
- SIMULATION
- CONCLUSION
- Q/A

Variable	Definition	Mean	Standard deviation
<b>MODE</b>	1: truck / 0: rail or any combination of that with truck	0.924843	0.263919
<b>GCD</b>	Great circle distance (miles)	616.563	640.328
<b>WEIGHT</b>	Weight of the shipment (lbs)	23457.6	28959
<b>IMPEDANCE</b>	= EXP (H_IMP/R_IMP)	6.1866	3.33839
<b>H_IMP</b>	Highway impedance	897.702	4589.48
<b>R_IMP</b>	Rail impedance	1176.16	9082.08
<b>CONTAINERIZED</b>	1: if the shipment is containerized / 0: otherwise	0.02296	0.149947
<b>COMMODITY</b>	1: if the commodity is agricultural, chemical, pharmaceutical, gravel, natural sands, cement, machinery, metal, mixed freight, miscellaneous, or prepared foodstuffs / 0: otherwise.	0.655532	0.475691

# Mode Choice



- INTRODUCTION
- FRAMEWORK
- DATA NEEDS
- THE SURVEY
- MODELS**
- SIMULATION
- CONCLUSION
- Q/A

	Item	Value	t-ratio	VIF
<b>Coefficient</b>	CONSTANT	4.832713742	8.170	-
	GCD	-.1042385818E-02	-4.856	2.0786606
	WEIGHT	-.2543805528E-04	-5.075	1.0296476
	IMPEDANCE	-.9889771944E-01	-1.978	2.0211493
	CONTAINERIZED	-1.271052643	-2.612	1.0550726
	COMMODITY	-.9403044651	-2.985	1.0463709
<b>Fit Measures</b>	Log likelihood	-58.56742	-	-
	Model Chi-squared	138.4382	-	-
	Akaike I.C.	0.26959	-	-
	Pseudo R-squared	0.54168	-	-
	Correctly Predicted (%)	95.615866	-	-
	Correctly Predicted (%) – rail	58.33333	-	-

# SIMULATION



INTRODUCTION

FRAMEWORK

DATA NEEDS

THE SURVEY

MODELS

**SIMULATION**

CONCLUSION

Q/A

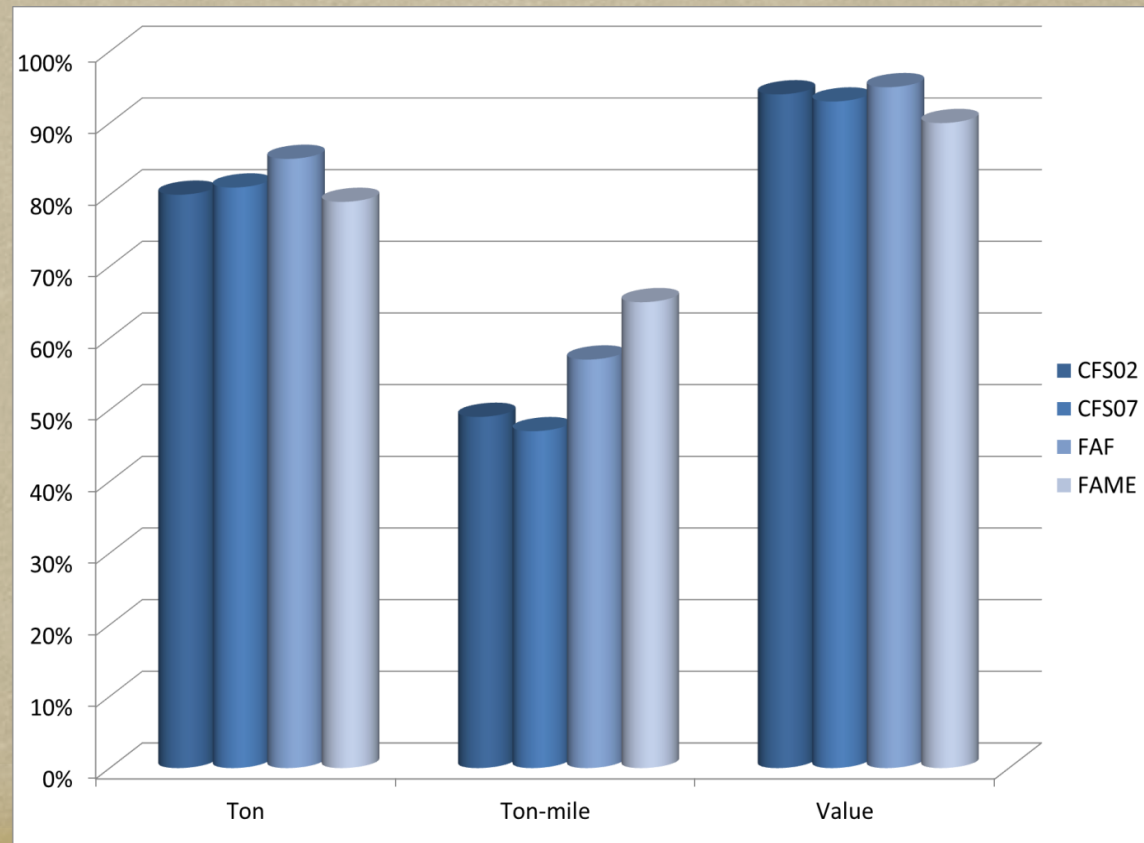
- A total of 46,243 firm-types were generated,
- In all the domestic FAF zones,
- Based on County Business Patterns (CBP) 2002,
- For each firm-type:
  - ✓ Location (FAF),
  - ✓ Industry (NAICS),
  - ✓ Size (8 clusters),
  - ✓ Number of actual firms

# SIMULATION



- INTRODUCTION
- FRAMEWORK
- DATA NEEDS
- THE SURVEY
- MODELS
- SIMULATION**
- CONCLUSION
- Q/A

## Modal Split Validation:



# CONCLUSION



## Research Contribution:

- FAME is heavily based on public freight data in the U.S. and therefore data collection costs are substantially low.
- It is one of the early efforts in freight demand modeling that has a separate component for supply chain configuration.
- It has an open structure and could accept other components that may be available later.

INTRODUCTION

FRAMEWORK

DATA NEEDS

THE SURVEY

MODELS

SIMULATION

**CONCLUSION**

Q/A

# CONCLUSION



## Research Contribution:

- Almost all the industry classes are covered in FAME.
- FAME has a unique geographic coverage and to the best of the author's knowledge, it is the first comprehensive nationwide freight microsimulation in the U.S.

INTRODUCTION

FRAMEWORK

DATA NEEDS

THE SURVEY

MODELS

SIMULATION

**CONCLUSION**

Q/A

# CONCLUSION



## Future Works:

- Obtain more information on supplier selection preferences, and expand the second module,
- Develop a robust model to estimate the probability of a shipment being containerized,
- Consider international shipments as well,
- Implement econometrics models or logistic cost minimization approaches for shipment size,
- Network analysis.

INTRODUCTION

FRAMEWORK

DATA NEEDS

THE SURVEY

MODELS

SIMULATION

**CONCLUSION**

Q/A



# Q/A



INTRODUCTION

FRAMEWORK

DATA NEEDS

THE SURVEY

MODELS

SIMULATION

CONCLUSION

**Q/A**

